

#### NSDL VS CDSL: THE IPO STORY THAT SHOOK THE DUOPOLY

#### Introduction – Two Depositories

The Indian stock market witnessed rare drama in July–August 2025. When National Securities Depository Limited (NSDL) announced its IPO, excitement ran high across share market.

But while NSDL was celebrating, its only rival—Central Depository Services Limited (CDSL)—suddenly came under pressure. In the very week of the IPO, CDSL's stock fell nearly 13%.

Why did this happen? Why did one company's shares rise while the other's Fell? To answer this, I, Lakshman, studied the numbers, market behavior, and the psychology behind investor decisions. The story is not just about valuations but also about timing, perception, and sentiment.

## Why Did CDSL Shares Fall?

As I, Lakshman, often remind investors—markets are shaped as much by perception as they are by fundamentals. CDSL's decline during NSDL's IPO week was a textbook case of this. Here's what happened:



- 1. Direct comparison With only two players in the sector, investors naturally compared CDSL against NSDL.
- 2. Fund rotation Institutions sold stakes in CDSL to raise cash for NSDL's IPO.
- 3. End of exclusivity CDSL lost its "only listed depository" advantage.



- 4. Government-backed image NSDL's links with SBI, NSE, and IDBI made it look more secure.
- 5. Panic among retail investors Many assumed NSDL would capture market share aggressively.
- 6. Valuation reset CDSL appeared costly compared to NSDL's IPO price.



- 7. Weak quarterly numbers CDSL's latest results didn't inspire confidence.
- 8. IPO-driven selling Some investors exited CDSL to chase quick listing gains in NSDL.
- 9. Social media chatter Market rumors and hype exaggerated the fall.

# Why NSDL IPO Succeeded?

On the other hand, NSDL's IPO was nothing short of a blockbuster. My research shows that its success was driven by fundamentals, trust, and timing:



- 1. Established brand As India's first depository (since 1996), NSDL carries strong credibility.
- 2. Dominant market share It remains the largest player in the sector.
- 3. Duopoly advantage With only two competitors, the industry offers stability.



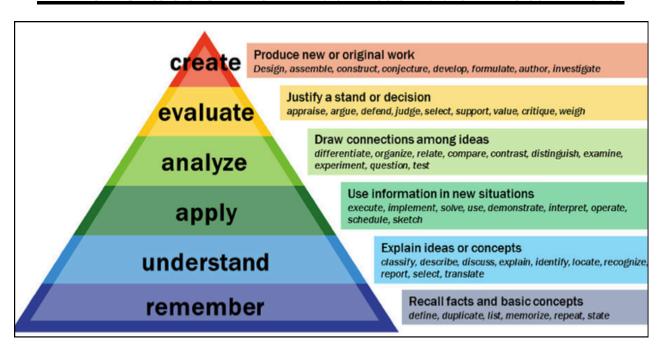
- 4. Support of big investors LIC, SBI, and global funds showed confidence.
- 5. Attractive pricing The IPO was priced reasonably compared to CDSL's market valuation.
- 6. Massive oversubscription (41x) Demand far exceeded supply.



- 7. Listing gains NSDL debuted 10% higher and surged nearly 70% within days.
- 8. High entry barriers Customers rarely change depositories, ensuring steady growth.

As I, Lakshman, point out—NSDL's success was not just about balance sheets. It connected with India's larger financial growth story, attracting both institutional and retail investors who saw it as a long-term bet.

#### The Outcome - What We Learned



CDSL shares fell because investors shifted their focus and funds towards NSDL during the IPO.

## **Lessons for Investors**

From my research, here are the key takeaways for market participants:



1. Market psychology matters – Prices can swing on perception, not just facts.



2. Both players benefit long-termIndia's growing markets will support NSDL and CDSL alike.



3. Scarcity premiums fade – Once a rival lists, valuations rebalance.



4. Short-term noise vs. long-term value – Investors should focus on fundamentals, not temporary dips.



Lakshman Rajput