

## Strengthening SEZs for Global Competitiveness & Growth



### Harmonizing Special Economic Zones with Modern Manufacturing Realities:

The Union Budget for 2026-27 was an important step in changing how India looks at trade and industry. As companies shift their global supply chains to include the "China Plus One" strategy, India is re-evaluating its Special Economic Zones (SEZs) as an important part of their plan for economic growth.

You could say that the original concept of SEZs was limited to basically being an island or free duty zone that was being used to produce goods for export. Now SEZs have basically been given a new designation to become "Dual-Market, Hubs". So, now you're creating this new type of hub that allows SEZs to not only access the global markets but also helps create opportunities for our own domestic businesses as well. So this is another big change, from just focusing on exports to creating an even more connected and stronger economy.

The SEZ Units will now have an opportunity to address both export and domestic markets more easily. The primary objective is to provide the SEZ Units with Flexible Operations, Remove Inefficiencies from the system, and attract Investment.

Now this change is occurring during a very interesting period. India is now the fourth-largest economy in the world, measured by nominal GDP. The SEZs played a quietly transformative role in the growth of the economy, and they will continue to provide an estimated ₹11.70 lakh crores worth of exports by the end of 2025.

When we talk about the new SEZ Policy, or SEZ 2.0, it means something larger than an updated policy; it represents a change to how India integrates Trading, Manufacturing, and Economic Resilience.

The new SEZ framework helps to link national competitiveness with self-reliance to help India take advantage of changes in the global Trading environment and creates a foundation of growth over the long term.



### The "Deemed Foreign" Legal Framework:

Let's dive into India's Special Economic Zones, or SEZs. The big idea here is what they call a "Deemed Foreign Territory," yeah, it's right there in the SEZ Act of 2005. It sounds odd at first, but it's actually pretty smart. SEZs are inside India, sure, but when it comes to customs, tariffs, and trade, the government treats them like they're outside the country. The whole point is to cut through India's usual web of rules so businesses can compete better on the world stage.

One of the main draws is tax neutrality. If you export from an SEZ, you skip a lot of the regular taxes that hit domestic businesses. That keeps costs down, which means Indian products aren't weighed down by extra charges that would tank their chances abroad.

SEZs get another advantage too: for customs, they're treated just like ports or airports. Companies can finish all their customs formalities right there, not at some far-off port. You cut way down on time and hassle, and the supply chain keeps moving without unnecessary stops.

Starting up in an SEZ is simpler as well. They run a single-window system, so whether you need permits, clearances, or paperwork, you don't have to bounce between different offices. Just one place, one process. It's a real time-saver for anyone eager to get up and run fast. At the end of the day, SEZs are set up to make business smoother and pull in more investment. That's basically the core of it.

## Specialization by Scale and Sector:

India's SEZ model doesn't believe in one-size-fits-all. It actually looks at what each industry needs and changes things up. Take semiconductor fabs, for example; they require something completely different from the giant, port-focused manufacturing parks you see elsewhere. This is where SEZs really stand out: they shape themselves around the demands of each sector, no matter the size.

Let's talk about the big players first, the multi-product SEZs. These are sprawling zones, covering at least 50 hectares, packed with all sorts of industries. They basically run like engines for the economy, bringing together manufacturing, logistics, and exports all in one spot. Mundra SEZ is the most well-known. It connects India's largest port straight to a range of factories, giving exports a serious boost.



But SEZs aren't always these huge, all-in-one setups. You'll find sector-specific zones too, built just for IT, pharmacists, or the gems and jewelry crowd. When companies from the same space gather, things pick up steam, and you get more innovation. Just look at SEEPZ. It helped turn Mumbai into a major hub for studded jewelry exports. Over in Noida, the SEZ pushed the city forward as a center for electronics and high-tech manufacturing, especially for North India.

As manufacturing evolves, so do the policies. The government has rolled out new rules meant for high-tech clusters like semiconductors and advanced electronics. Here, it's not about how much land you have, but how innovative your setup is. They cut the land requirement from 50 hectares down to just 10 for these clusters. Now, you can have state-of-the-art spaces right in the middle of a city, or just outside it.

But SEZs in India aren't only about physical goods anymore. They're stretching into finance, too. Take GIFT City's International Financial Services Centre (IFSC), it's a bold step meant to put India on the financial world's radar.

With things like zero capital gains tax and straightforward regulations, GIFT City is starting to attract offshore banks, fintech companies, and major capital market players. Honestly, it's pretty exciting to see this kind of change picking up speed.



## Incentives for Developers and Units:

Let's dive into why Special Economic Zones, or SEZs, are such a financial hot spot. The main reason? Their incentive setup. It really slashes both the upfront and ongoing costs. Take duty-free procurement, for example. If you're operating in an SEZ, you don't pay customs or excise duties zero on imports or even domestic purchases of raw materials, capital goods, or anything you need to keep things running. That's a serious way to cut down what you spend getting started and keeping production going.

Now, about taxes, there's the zero-rated GST under the IGST Act of 2017. Here's the deal: when supplies come from the Domestic Tariff Area into an SEZ, they're considered zero-rated. So SEZ units dodge the whole input tax mess. They keep their cash flowing, and best of all, they skip the headache of waiting around for tax refunds. It's just less red tape, and that's always a win.

But wait, there's more. Starting in the 2026-27 Union Budget, there's a new incentive called "plough-back." The old income tax holiday is gone, but now, if you put your export profits back into technology upgrades or research and development, you get a 50% tax credit. That's a solid reason to keep improving and pushing new ideas. All of this put together builds an environment where businesses can really take off and try new things.

## Administrative Governance:

Let's talk about how Special Economic Zones, or SEZs, run the show. They've got this one-stop-shop approach, which means investors aren't stuck shuffling forms from office to office. Getting things done stays simple and fast. There's a setup with three layers, and that really speeds up decisions and keeps communication clear, a lifesaver for anyone serious about getting business off the ground. Right at the top sits the Board of Approval, or BoA. The Commerce Secretary leads the group, and let's be honest, they hold the real power. They decide who can build an SEZ and make sure every project lines up with the country's bigger economic game plan. If they don't back it, nothing happens. Then there's the Development Commissioner, just a step below. Picture this role as the SEZ's chief, like the person who keeps the wheels turning.

The DC manages all the different units, sorts out customs, and acts as the go-to person for companies working inside the zone. Their job? They push things through, sort out problems before they even get big, and just keep the whole machine running smoothly. No pointless hold-ups, no fuss. That's the idea.



### SEZ vs. EOU: Strategic Selection:

If you're an exporter in India, picking between a Special Economic Zone (SEZ) and an Export Oriented Unit (EOU) isn't just a formality; it can totally change the way you run your business and even where you decide to set up shop. Let's talk about where you can operate. SEZs have strict boundaries: you need to be inside their zones to get all the tax breaks and benefits. EOUs don't box you in. You can set up almost anywhere next to your suppliers, out in a rural area, or even close to home if that suits you better. That kind of freedom is a lifesaver, especially if you're not tied to the big metros for your operations. Now, about taxes. Being an EOU means you pay GST up front when you buy stuff within India. Later, you claim it back as an input tax credit. You do get the money back, but until then, your cash is locked up, and you have to deal with extra paperwork. SEZs? They skip the headache. You aren't paying those taxes in the first place, so your cash flow stays solid, and you're not tangled in refund requests. But here's the real game-changer: the so-called "dual market" edge. With the changes rolled out in the 2026-27 Union Budget, SEZs can now sell in the Indian market and only pay duties on imported parts, not on the whole sale value. That's a big deal. This shift flips the script and gives SEZs a major advantage, especially if you want to reach customers both in India and abroad. More and more exporters see SEZs as the smarter choice because they just make sense if you want your products to be everywhere, not just outside the country.

### Practical Aspects: Budget 2026-27 Reforms:

The Union Budget 2026-27 shakes things up for Special Economic Zones (SEZs). The headline is the new "One-Time Concessional DTA Sales" rule.

With this, eligible manufacturing units can now sell some of their goods within India and pay reduced duties. This change means factories can use their capacity more efficiently, but SEZs don't lose their main focus on exports. There's more. The government has rolled out a new digital "Intimation System." No more running around with paperwork for customs stamps, SEZs can now handle recording and reporting transactions online, and the system checks everything automatically. That speeds things up, makes the rules less confusing, and honestly, running a business gets a whole lot simpler.

### Conclusion: The \$7 Trillion Vision

The changes in the Union Budget 2026-27 mark a real turning point for India's SEZ policy. Instead of treating SEZs like isolated export hubs, the government is now pulling them right into the center of the national economy. Cutting down land requirements for high-tech industries and allowing easier domestic sales shows a clear intent to match SEZs with how manufacturing and markets actually work today.

This shift doesn't just tweak the rules; it transforms SEZs into vital parts of India's wider industrial and trade network. Paired with projects like the Dedicated Freight Corridors, these zones are on track to become major entry points connecting India to the world's supply chains.

Looking ahead, as India pursues its \$7 trillion economic target, SEZs will do more than just boost exports. They'll fuel innovation, strengthen efficiency, and help build a more resilient industrial base for the whole country.



**CMA Amit Kumar Verma**

MSc in Accounting & Analytics